

Candidate: Betty Penske

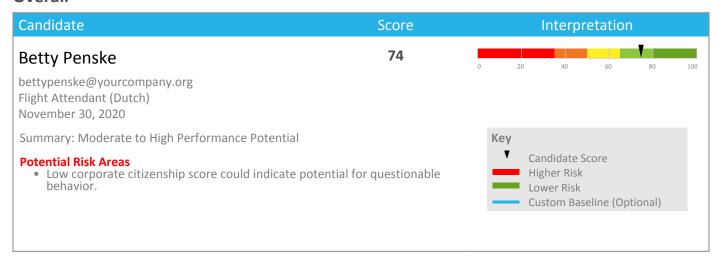
Assessment: Flight Attendant (Dutch)
Completed: November 30, 2020
Prepared for: Susan Bookman



# **Test Results and Interview Guide**

The Flight Attendant (Dutch) assessment measures key factors related to high performance and tenure in this job. Attribute types measured include cognitive ability, skills, knowledge, personality characteristics, emotional intelligence, and past behavioral history. This report includes a one page summary, followed by detailed results with an embedded interview guide. Note that these results should always be used as a part of a balanced candidate selection process that includes independent evaluation steps, such as interviews and reference checks.

### **Overall**



# **Competency Summary**





# Comparison

Percentile scores indicate how the candidate compares to other test-takers within various groups. The candidate scored equal to or better than the fraction of test-takers indicated by the percentile.

Test-Taker Group	Percentile	0	10	20	30	40	50	60	70	80	90	100
Global	74th									i	i	
United States	61st								İ	İ	İ	
HR Avatar Data	68th									I I	1	



#### **Assessment Overview**

This assessment provides scores for a number of important factors and competencies that are related to success on the job. Scores are presented based on their potential impact on job performance.

Scores are presented individually on a scale of 0-100. In most cases, including the overall score, higher scores represent higher expected job performance. However, for some competencies, either extreme low or extreme high scores indicate a risk of lower performance. Refer to the interpretation section of each competency for additional information.

Individual competency scores are also combined into a single overall score. Please note that individual competencies are weighted differently, depending on their type, and on fine adjustments based on data from the US Government's Occupational Data Network (O\*Net).

Each competency measured includes one or more suggested interview questions, in an easy-to-use format. These questions should be used for additional probing, especially when the score shows an area of relative weakness.

Some of the competencies measured evaluate preferences for doing (or not doing) specific activities. Scores for these competencies can be used to evaluate job-fit.

We wish to emphasize that the data contained in this report should be used as part of a comprehensive process for evaluating job candidates. Additional data should include in-person interviews, job tryouts, resume review, and background checks.

#### Detail

Candidate: Betty Penske, bettypenske@yourcompany.org

Assessment: Flight Attendant (Dutch)

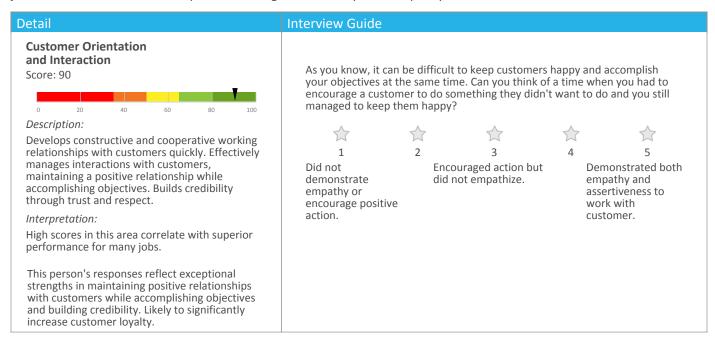
Authorized: November 30, 2020, by Susan Bookman, HR Avatar Data Collection Account, sue.bookman@richardson.biz

Started: November 30, 2020 at 11:35:52 AM EST Completed: November 30, 2020 at 11:35:52 AM EST

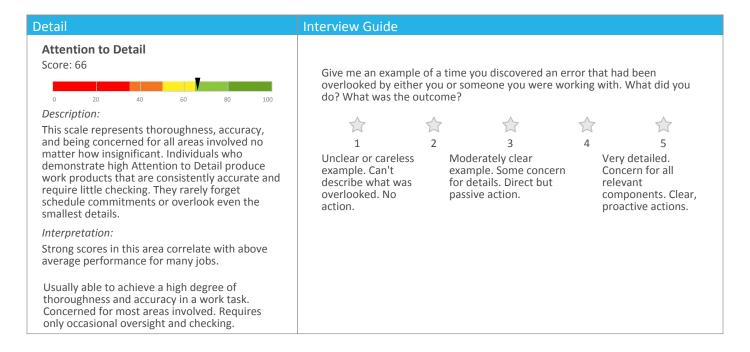
Overall Score: 74

# **Cognitive Abilities Detail**

This section contains a list of job-related cognitive abilities that have been evaluated in a job-like context using HR Avatar's simulation technology. Studies have demonstrated that cognitive abilities are highly correlated with job performance for many jobs. Abilities also correlate with problem-solving and the ability to learn quickly.

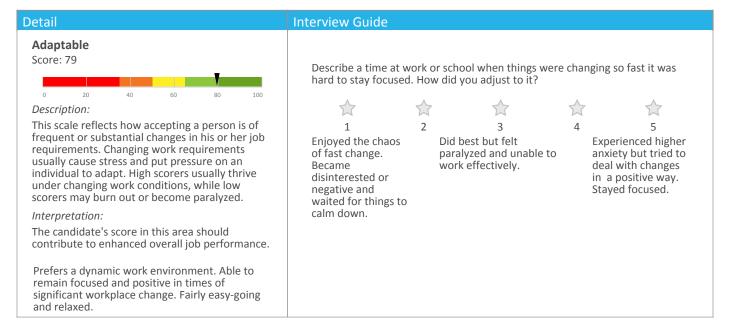






# **Personality Characteristics Detail**

This section contains a list of personality characteristics that are frequently associated with job performance. Remember, these are not skills and do not indicate the ability to do a job. Rather, they can be used to evaluate the candidate's fit with the general needs of the job and the organizational culture. Sample interview questions are provided to gather more information.





# **Corporate Citizenship**

#### Score: 10

Detail



# Description:

This scale indicates the degree to which an individual's behavior embraces the spirit of an organization's mission, objectives, and strategy. High scorers project an attitude characterized by cooperation, trust, and openness. Low scorers often question the motives behind decisions. They may withhold information, display hostility, be defensive, or do just enough to get by.

#### Interpretation:

The candidate's score in this area indicates risk of a negative impact on performance for some jobs. Additional probing is strongly recommended.

Distrusts the organization and management. Frequently assumes new ideas or changes will have a negative individual impact. Can be defensive regarding his or her own work, or show hostility towards management or company policies.

#### **Interview Guide**

How do you feel about being part of an organization? Do you think most organizations have their employees' best interests at heart or do you have to always watch out for yourself?

3





Distrusts organizational motives. Feels the need to look out for self.



Supports organization but is wary of being taken advantage of.



4 5 **Embraces** organizational membership. Believes in

mission.

organizational

## **Needs Structure**

Score: 64



#### Description:

This scale indicates the degree to which a person prefers to work within an ordered environment, with well-defined tasks, activities, rules, processes and expectations. There are many jobs that require methodical administration and follow-through. For example, traditional middle management positions require maintenance and oversight of systems, as do administrative processing and book-keeping.

#### Interpretation:

The candidate's score in this area indicates neither a positive nor a negative impact on performance.

Is comfortable with both the routine as well as dynamic aspects of a job and appears to prefer a mix of both. Typically follows rules unless circumstances justify deviation.

Have you ever had to work in a job that had little or no structure or where no one told you what to do? What did or didn't you like about it?



Large mismatch

between comfort

structure level of

intended job.

with structure and













W



#### Detail **Interview Guide** Competitive Score: 74 Describe a time when you had to place accomplishing your objectives above supporting your team. Why do you think it was justified? 20 W Description: This scale indicates the degree to which an 5 1 3 individual is driven by a desire to impress their Justified for selfish Shows remorse and feels Clearly justified or leaders and exceed their peers. Being or personal was forced to do so action was a mistake. competitive can either be damaging or useful, reasons. Shows by superiors. depending on the job. Competitive people spend little remorse for Strongly regrets much of their time thinking about themselves failing to support and wishes could and the impact decisions may have on them, and team. change. their actions are often guided by these thoughts, which can either provide the drive needed to achieve a goal, or can damage the ability of a team to work together. In general, high scorers perform well in sales and related jobs. Interpretation: The candidate's score in this area should contribute to enhanced overall job performance. Motivated by challenging goals, financial rewared, and/or recognition, and willing to work hard to succeed. Focused on personal achievement. **Expressive and Outgoing** Score: 62 Can you describe a time when you worried you were being too forthright or outspoken during a discussion among your friends or co-workers? 20 W Description: There are many jobs that require outgoing 1 3 4 5 personalities, such as selling, management, Frequently worries Occasionally worries but Rarely worries public relations, or jobs that require positive because always not very often. because knows public contact. People who score high on seems to be the when to back off expressiveness label themselves as outgoing and most active. beforehand. have many social contacts. Low scores indicate the person may not have the interest or willingness to assert themselves in social settings. Interpretation: The candidate's score in this area indicates neither a positive nor a negative impact on performance.

Not afraid to speak up in group meetings to insert or advocate new ideas, but may require some prompting if he or she doesn't feel strongly about an issue. Enjoys asserting his or her own ideas among others to persuade or impress, but is considerate enough to allow

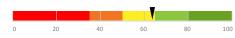
others to have equal time.



Detail

# Exhibits a Positive Work Attitude

Score: 63



#### Description:

For some people, work is a second-place activity. That is, given a decision to take either personal time or go to work, low scorers will choose time off. Low job priority could indicate a 9 to 5 mentality.

#### Interpretation:

The candidate's score in this area indicates neither a positive nor a negative impact on performance.

Dedicates a medium level of effort to his or her work but is willing to allocate extra effort when asked and rewarded for doing so. Typically neutral regarding job satisfaction and/or enjoyment. Usually trusts management, but can become skeptical when prompted by unexpected circumstances.

#### **Interview Guide**

How do you feel having a regular job and going to work? Is it something you enjoy? Why or why not?



Views work as a means of income only. Does not enjoy. Does not care about professional reputation.



Likes work but doesn't truly enjoy it. Balances priority and energy with other obligations.

3



7

Considers work a key priority in life. Enjoys working and always applies best energy. Takes pride in work reputation.

5

#### **Innovative and Creative**

Score: 91



#### Description:

This scale indicates the degree to which the person considers themselves capable of formulating original approaches to problems and other work challenges. Individuals who score high on this scale are comfortable with jobs that require them to analyze situations and/or data, and use their imagination to identify alternative approaches to evaluate each to select the most effective solution. Lower scoring individuals prefer to follow a more cookie-cutter or predefined approach to dealing with a specific problem. When organizations expect their people to continually generate new and better ways of producing work, it is a good idea to hire people who share this interest.

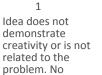
#### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Sees him or herself as creative and capable of generating novel or original solutions to issues or problems. Open to free-form discussion of different ideas.

What is the most creative solution you have ever come up with? What were the circumstances, and why do you think it was creative?





problem described.



Moderately creative idea or only partially related to problem.

3



4

Both problem and use of creativity well described and related to one another.

5



#### Detail **Interview Guide Enjoys Problem-Solving** Score: 70 Describe some of the biggest on-the-job problems you have faced. How did you overcome them? How did you know they were solved? 20 Description: This scales represents a person's willingness to 5 1 3 deal with complicated problems on a frequent or Problems poorly Moderately complex Described one or recurring basis. People with high scores prefer described and problems. Simple or more complex jobs that require mental challenge. Individuals actions taken obvious actions taken. problems. Actions with low scores may be intimidated when faced unclear. taken are clear and with complex or even simple issues on a regular relevant. basis. When jobs are routine or repetitive, people with low scores are usually a better fit. Interpretation: The candidate's score in this area should contribute to enhanced overall job performance. Usually willing to analyze and formulate solutions to complex problems. Fairly confident in own ability to develop effective solutions. Sees frequent problem-solving as a core part of his or her job description, though may require prompting to take on a particularly difficult issue. **Develops Relationships** Score: 69 Can you describe a time when you had to choose between getting the job done or preserving a relationship with a friend or co-worker? Description: W W This scale indicates a person's desire to cultivate 5 1 3 relationships. High scorers seek opportunities to Places relationship Sometimes struggles Focuses on getting meet new people and get to know them well the job done but above the work between work and enough to form a lasting relationship. Low objectives in all or

most cases.

they don't know. Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

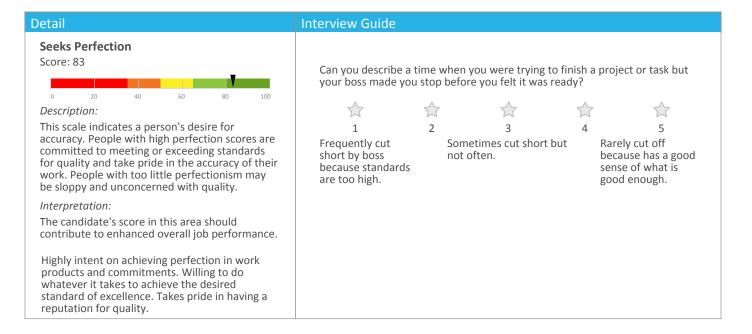
scorers tend to minimize interacting with people

Actively cultivates relationships. Comfortable meeting new people and sensitive to how others feel. Maintains a broad social network, and uses it to achieve work objectives.

relationships, but usually balances well.

makes an effort not to hurt relationships.





# **Behavioral History Detail**

This section evaluates answers the candidate gave concerning his or her work-related history. Studies often show that a candidate's past behavior often indicates his or her future behavior. Potential caution areas (if any) are specified in each detail section.





# **Emotional Intelligence Detail**

This section contains a list of emotional intelligence characteristics that indicate how tuned in a candidate is to his or her own emotions, and those of others, as well as the candidate's ability to control his or her behavior in light of the emotions he or she is experiencing. These traits can often impact performance in groups or teams. Sample interview questions are provided to gather more information.

#### Interview Guide Detail **Emotional Self-Awareness** How aware are you of your own emotions? Can you describe a time when Score: 74 your awareness helped you make a better decision? 20 Description: 3 1 5 The ability to pay attention to, monitor, and Very in tune with Not in tune with Some ability to sense understand how and why one reacts a particular own emotions. own emotions. own emotions and way in different situations, and to know how to Able to improve Unable to improve control decision-making. conduct oneself appropriately and effectively in decisions through decisions through social situations. awareness. awareness. Interpretation: The candidate's score in this area should contribute to enhanced overall job performance. Demonstrates strengths in maintaining awareness of his or her emotional reactions and behaviors and the potential impact of those behaviors on others, and a high level of knowledge of what behaviors are appropriate for different situations. Likely to be effective at identifying how his or her feelings may affect his or her behaviors and ensuring those behaviors stay focused and conform to social norms, enabling appropriate, measured interactions with customers and coworkers. **Emotional Self-Control** Score: 68 Are you able to control your own actions when you become emotional? Can you give me an example of how using self-control helped at work or school? 20 Description: The ability to manage the desire to satisfy urges 5 1 or impulses, showing restraint and managing Unable to control Some ability to resist Able to detect own behaviors to ensure appropriate and effective self when emotions impulses caused by emotions and interactions with others. kick in. emotions and apply to control reactions in work or business work situations. Interpretation: situations. The candidate's score in this area should contribute to enhanced overall job performance. Demonstrates strengths in self control and impulse control, enabling the ability to employ a balanced approach to managing risk, maintain composure during stressful times, and calmly relate to others at work. Likely to be effective at prioritizing and staying focused on long-term goals, and to interact with others in a way that helps build lasting relationships.



# Detail Empathy Score: 94 0 20 40 60 80 100

#### Description:

The ability to sense and understand other people's feelings, feel sympathy for others, and see things from other people's point of view.

#### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Demonstrates exceptional strengths in sensing the emotional needs of others, sympathizing with other people's problems, and seeing things from other people's point of view. Likely to be very effective at demonstrating to customers or coworkers that they understand and care about them, resulting in significantly improved customer loyalty, much stronger work relationships, and noticeably reduced levels of conflict in the workplace.

#### **Interview Guide**

Are you good at relating to the feelings of others? Can you give me an example of how this helped you navigate a difficult situation at work or at school?



Not able to sense

Unable to provide

how others feel.

example.

2

3
Some ability to sense how others feel.
Example shows some ability to use senses at

work.



4

5

Able to relate to others and sense how they feel. Example shows can easily apply senses at work.



# **Identity Confirmation Photos**

During the assessment the candidate was asked to photograph himself or herself for identity confirmation purposes. These photos and any analysis conducted are provided below.

Photo Analysis Results	
- Risk:	Medium risk of cheating based on image inconsistencies
- Valid Images Captured:	5
- Images used for Facial Comparison:	4
- Image Timeouts (no image captured):	1
- Unannounced Images Captured:	2
- Facial Comparison Average Match:	99%
- Matches:	6 strong vs 0 weak matches
- Detected Emotions:	Calm, Happy



Candidate Image Capture April 19, 2018 8:40:25 AM BNT



Candidate ID Card April 19, 2018 8:42:45 AM BNT



Un-announced Candidate Image Capture April 19, 2018 8:44:27 AM BNT



Un-announced Candidate Image Capture April 19, 2018 8:45:24 AM BNT



Candidate Image Capture April 19, 2018 8:46:42 AM BNT Timeout



# **Top Job Title Matches**

The candidate also completed an interest/experience survey. The results from this survey were used in conjunction with the competency scores in this assessment to generate a report of jobs that best match this candidate's unique blend of abilities, interests, education, and experience. The results are summarized in the table below. These results were used to prepare a separate report that was sent to the candidate.

Rank	Job Title	Interests Match	Competencies Match	Education and Experience Match	Overall Match
1	Transportation Attendants, Except Flight Attendant	72%	86%	99%	Strong
2	Ambulance Drivers and Attendants, Except Emergency Medical Technician	69%	83%	71%	Medium
3	Occupational Therapy Aide	69%	83%	72%	Medium
4	Transportation Security Screener	67%	86%	72%	Medium
5	Psychiatric Aide	67%	83%	72%	Medium
6	Baggage Porters and Bellhop	69%	88%	58%	Medium
7	Physical Therapist Aide	69%	86%	59%	Medium
8	Animal Control Worker	68%	82%	69%	Medium

# Minimum Qualification Guidelines - from O\*Net

The following are suggestions from O\*Net, the United States government's occupational information network, regarding prerequisites for this job type.

Item	
Educational Achievement	Some College or Associate's Degree
Job-Related Training	Less than 6 Months
Job-Related Experience	Less Than 1 Year



## **Report Preparation Notes**

- Hiring decisions should never be based on a single source of information. The most effective use of this assessment report is as a part of a multi-faceted program of candidate evaluation that includes resume review, interviews, and reference checks.
- Overall vs Percentiles Scores: The overall score reflects the success in the test, based on the mean (average) and standard deviation of the test scores. The percentile score reflects the percentage of test-takers who scored equal or below this overall score. We recommend you use the Overall Score as your primary evaluation criteria. However, percentile scores can often be useful in comparing specific candidates against one another and with a group, such as for test takers in a certain organization or within a certain account.
- Note that comparison information is calculated based on completed instances of this assessment at that time the assessment is scored. As additional instances are completed, the comparative data may change. You can always update a report to the current values by clicking on "Recalculate Percentiles" within the online results viewing pages at www.hravatar.com.
- Most competency scores are norm-based, which means that they can be interpreted in terms of their distance from the average or mean score. For all scales, a score equal to the mean receives a score of 65 and scores above and below this value are set so that a score change of 15 equals one standard deviation.
- For linear competencies, higher is better across the entire scale. For these scales a score between 65 and 80 (light green) represents 0 to 1 standard deviation above the mean and a score above 80 (dark green) represents more than one standard deviation above the mean. Similarly, a score of 50 65 (yellow) represents 0 to 1 standard deviation below the mean, while a score of 35 50 (orange) equates to 1 to 2 standard deviations below the mean, and a score below 35 represents more than 2 standard deviations below the mean.
- For non-linear competencies, scores in the middle are more desirable. For these scales a score between 50 and 80 (dark green) represents scores that are within 1 standard deviation of the mean, scores between 80 and 95 and scores between 35 and 50 (yellow) represent scores that are 1 to 2 standard deviations above or below the mean, and scores above 95 or below 35 (red) represent scores that are more than 2 standard deviations above or below the mean.
- This assessment makes use of data from the Occupational Information Network (O\*NET), which is funded by the U.S. Federal Government U.S. Department of Labor/Employment and Training Administration (USDOL/ETA) as a primary source of occupational information. The O\*NET database contains information on hundreds of standardized and occupation-specific descriptors that are continually updated by ongoing research. These data are used in preparing descriptive information as well as setting relative weights between competencies used in calculating the overall score. For additional information about O\*NET, visit http://www.onetcenter.org.
- O\*Net Standard Occupational Code (SOC) Used: 53-2031.00
- O\*Net Version: 24.0
- Sim ID: 5033-3, Key: 0-0, Rpt: 13, Prd: 1792, Created: 2020-11-30 16:35 GMT
- UA: Mozilla/5.0 (Windows NT 6.3; Trident/7.0; Touch; rv:11.0) like Gecko



#### **Score Calculation Detail**

The following table provides a summary of how the overall score was calculated from the individual competency scores. Competency scores are calculated on a 0-100 scale by first calculating a Z statistic based on test-taker responses and then transforming the Z value to a scale with target mean and standard deviation. Certain competencies have a normal score distribution where it is best to be closest to the mean. For these competencies we modify the Z statistic by multiplying its absolute value by minus 1 for the overall score calculation. Next, to calculate the overall score, a weighted average of all modified competency Z statistics is computed and this weighted average is itself transformed to a Z statistic, which is then transformed to a score with the same target mean and standard deviation. Finally outlier scores are adjusted if they are below 0 or above 100.

Competency	Score	How applied to overall	Score Value Used	Weight (%)
Adaptable	79.6494	Z-Statistic	0.9766	3.8332
Corporate Citizenship	10.0000	Z-Statistic	-3.6667	3.5267
Needs Structure	64.9544	Z-Statistic	-0.0030	3.3242
Competitive	74.6989	Z-Statistic	0.6466	2.7459
Emotional Self- Awareness	74.1052	Z-Statistic	0.6070	3.6704
Emotional Self-Control	68.0030	Z-Statistic	0.2002	3.6704
<b>Expressive and Outgoing</b>	62.8149	Z-Statistic	-0.1457	2.2508
Exhibits a Positive Work Attitude	63.3923	Z-Statistic	-0.1072	3.6254
Empathy	94.0272	Z-Statistic	1.9351	2.8366
Innovative and Creative	91.8414	Z-Statistic	1.7894	2.0949
Customer Orientation and Interaction	90.6291	Z-Statistic	1.7086	23.7442
Enjoys Problem-Solving	70.9790	Z-Statistic	0.3986	2.7061
Develops Relationships	69.7187	Z-Statistic	0.3146	2.8359
Attention to Detail	66.3448	Z-Statistic	0.0897	16.8157
Seeks Perfection	83.2969	Z-Statistic	1.2198	3.3242
History Survey - Tenure	63.7746	Z-Statistic	-0.0817	9.4977
History Survey - Performance	77.0171	Z-Statistic	0.8011	9.4977
Weighted Average of Cor		0.5900		
Mean applied to Raw We		0.3150		
Standard Deviation applie		0.4394		
Normalized Raw Score:		0.6258		
Mean:		65.0000		
Standard Deviation Used		15.0000		
Final Overall Score:				74.3871



# **Notes**

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