

# Test Results and Interview Guide

Candidate: Assessment: Completed: Prepared for: **Richard Wantsajob** Driver - Sales and Delivery (Short) May 11, 2025 Sara Maple Example Company

# What's Included

- Overall Score
- Competency Summary Table
- Comparison Matrix
- Detailed Competency Results with Interview Guide

**Important Note:** The Driver - Sales and Delivery (Short) assessment measures key factors related to high performance and tenure in this job. Attribute types measured vary by test, but can include cognitive ability, skills, knowledge, personality characteristics, emotional intelligence, and past behavioral history. This report includes a one page summary, followed by detailed results with an embedded interview guide. Note that these results should always be used as a part of a balanced candidate selection process that includes independent evaluation steps, such as interviews and reference checks.

Proprietary and Confidential



## **Overall**

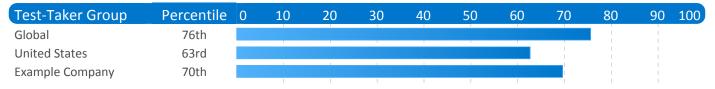
Candidate	Score	Interpretation	
Richard Wantsajob	76		
rich.wantsajob@gmail.com Driver - Sales and Delivery (Short) May 11, 2025		0 00 00 100	
Summary: Moderate to High Performance Potential		Key Candidate Score Higher Risk Lower Risk Custom Baseline (Optional)	

## **Competency Summary**

Competency	Score	Interpretation		
Cognitive Abilities (relates to job performance, problem-solving, ab	ility to learn, etc.)			
Memory / Attention to Detail / Logic & Reasoning	83	0 35 50 65 80 100		
Personality Characteristics (relates to fit with the job/team environ	ment)			
Adaptability / Flexibility	70	0 35 50 65 80 100		
Conscientiousness	77	0 35 50 65 80 100		
Reliability	63	0 35 50 65 80 100		
Service Orientation	74	0 35 50 65 80 100		
Behavioral History (relates to performance and turnover)				
History Survey - Performance	82	0 35 50 65 80 100		
History Survey - Tenure	70	0 35 50 65 80 100		

## Comparison

Percentile scores indicate how the candidate compares to other test-takers within various groups. The candidate scored equal to or better than the fraction of test-takers indicated by the percentile.



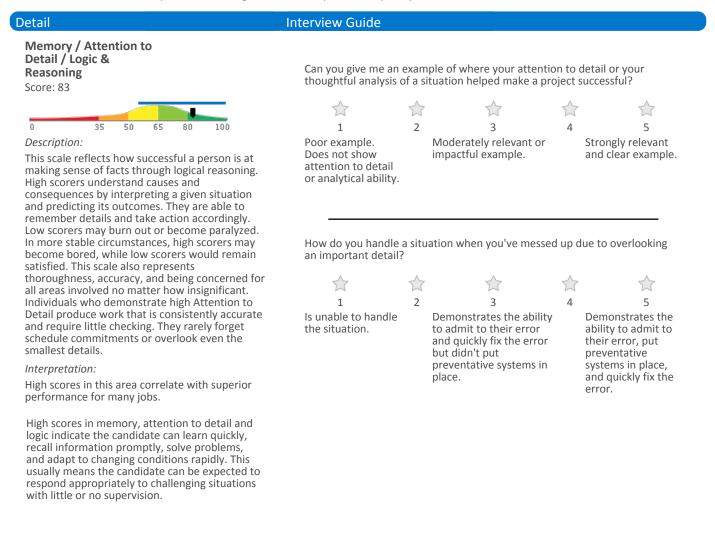


## Detail

Candidate:	Richard Wantsajob, rich.wantsajob@gmail.com
Assessment:	Driver - Sales and Delivery (Short)
Authorized:	May 11, 2025, by Sara Maple, Example Company, qamailsaram.mike@hravatar.com
Started:	May 11, 2025, 5:11:15PM EDT
Completed:	May 11, 2025, 5:11:15PM EDT
Overall Score:	76

## **Cognitive Abilities Detail**

This section contains a list of job-related cognitive abilities that have been evaluated in a job-like context using simulation technology. Studies have demonstrated that cognitive abilities are highly correlated with job performance for many jobs. Abilities also correlate with problem-solving and the ability to learn quickly.



## **Personality Characteristics Detail**

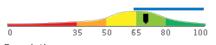
This section contains a list of personality characteristics that are frequently associated with job performance. Remember, these are not skills and do not indicate the ability to do a job. Rather, they can be used to evaluate the candidate's fit with the general needs of the job and the organizational culture. Sample interview questions are provided to gather more information.

## Detail

### **Interview Guide**

## Adaptability / Flexibility





Description:

This scale reflects how accepting a person is of frequent or substantial changes in his or her job requirements and how they adjust to those changes. Changing work requirements usually causes stress and puts pressure on an individual to adapt. High scorers usually thrive under changing work conditions, while low scorers may burn out or become paralyzed. In more stable job circumstances, high scorers may become bored, while low scorers would remain satisfied.

Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Prefers a dynamic environment. Able to remain focused and positive in times of significant change. Fairly easy-going and relaxed. However, may be perceived as too easy-going under certain circumstances. Describe a time where you had to adapt to some significant changes at work. How did you feel? How did you handle the change?



How do you feel when things change at work? How do you cope?

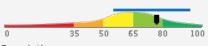


#### Detail

## **Interview Guide**



Score: 77



#### Description:

This scale reflects the amount of pride a person takes in producing quality work products. Additionally, it demonstrates the degree to which an individual will work hard to achieve goals and solve critical problems in the organization. High scores on this scale indicate a person will be diligent in their work and use all necessary sources to solve problems. Low scores on this scale indicate a person may be unenthusiastic about work and may struggle with complex tasks and challenges.

#### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Takes pride in performing quality work. Motivated by challenging goals and tasks, financial reward, and/or recognition, and willing to work hard to succeed. Focused on understanding and following guidelines, personal achievement, and meeting or exceeding quality and production standards. Describe a time when you had some extra time available at work. How did you use this extra time?

1 2 3 Λ 5 Did not use their Used their time in a Used time in a beneficial way and time in a beneficial work related way, but way, or in a way those efforts didn't added value to the that added value to demonstrate hard work organization. Showed ability to the organization. or added value (easy). work hard and willingness to put in extra effort.

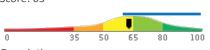
How do you react when you are faced with obstacles while trying to achieve a goal? How do you overcome them?

2 1 3 4 5 Reaction: ready but not Reaction: Reaction: excited Overwhelmed excitedCandidate shows and readyCandidate Struggles to come they are able to up with a clear way overcome the obstacle shows they are to overcome the but only by doing the able to overcome obstacle and the obstacle by bare minimum. doesn't putting in extra demonstrate hard effort and being work. diligent.

#### Detail

#### Reliability

Score: 63



#### Description:

This scale reflects the degree to which an individual is able to be trusted and maintain consistent quality performance. High scores on this scale indicate a person who can be trusted to do what they say, always follows through, and never breaks their promises. Low scores on this scale indicate a person who would likely brush off timelines and responsibilities, and is known for being inconsistent.

#### Interpretation:

The candidate's score in this area indicates neither a positive nor a negative impact on performance.

Responses indicate the candidate a moderate level of trustworthiness and consistency in performance. Is likely to meet commitments and to earn the respect of peers in doing so. Additional supervision during critical or high importance assignments may be warranted initially.

#### **Service Orientation**

Score: 74



This scale reflects the degree to which an individual recognizes and meets customers' needs. High scores on this scale indicate a person who makes themself available for others and cares about them. They show a level of understanding, dedication, and the ability to be proactive. Low scores on this scale indicate a person who has difficulty recognizing the needs of others, often preoccupied with their personal needs, and may find some customers to be unreasonable.

#### Interpretation:

The candidate's score in this area should contribute to enhanced overall job performance.

Holds an above average desire to understand customer needs and do what it takes to resolve customer issues. Likely to deliver very good customer service that improves customer satisfaction and customer relationships and positively impacts the reputation of the organization. Demonstrates an above average level of understanding, dedication, and the ability to be proactive.

## Interview Guide

How would you describe a reliable employee?



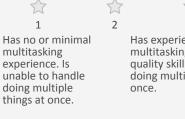
Describe a time when you were unable to follow through on a promise. How did you handle that situation? Why didn't you follow through?



What does customer service mean to you?

1 2 3 5 Their meaning is Their meaning is Their meaning is unrelated to the something related to the something related role or doesn't role but not meaningful, to the role and is show meaning at more of a standard meaningful. all. answer.

What is your experience with multitasking? How were you able to handle doing multiple things at once?



3 Has experience multitasking. Uses one quality skill to handle doing multiple things at once.



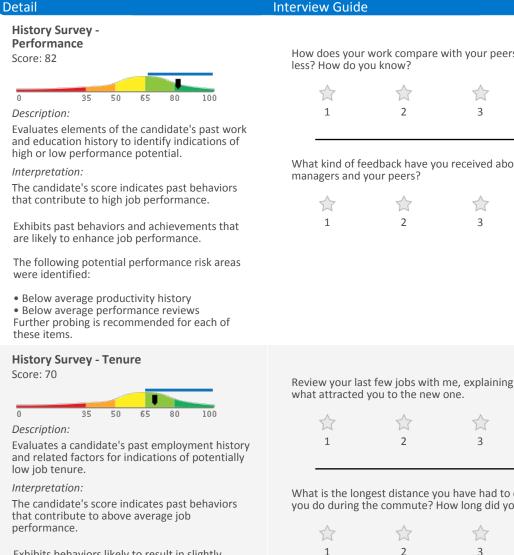
skills to handle doing multiple things at once.

4



## **Behavioral History Detail**

This section evaluates answers the candidate gave concerning his or her work-related history. Studies often show that a candidate"s past behavior often indicates his or her future behavior. Potential caution areas (if any) are specified in each detail section.



Exhibits behaviors likely to result in slightly longer than average job tenure.

The following potential performance risk areas were identified:

- Frequent job changes
- Potential long commute

Further probing is recommended for each of these items.

How does your work compare with your peers? Do you produce more or



What kind of feedback have you received about your performance from your

$\overleftrightarrow$	$\sum$			
1	2	3	4	5

Review your last few jobs with me, explaining why you left the old job and

$\widehat{\Delta}$	$\Delta$	$\sum$	$\Sigma$	$\widehat{\Sigma}$
		3		5

What is the longest distance you have had to commute to work? What did you do during the commute? How long did you keep that job?

$\widehat{\Sigma}$	$\Sigma$	2	$\widehat{\Delta}$	$\widehat{\Sigma}$
1	2	3	4	5



# **Identity Confirmation Photos**

The following photos of the candidate and any identification were uploaded during the assessment session.

Photo Analysis Results	
- Risk:	Medium risk of cheating based on image inconsistencies
- Percent match among processed faces	100%
- Total images processed	17
- Total images with valid faces	14 (82%)
- Total pairs of faces compared	13
- Pairs in which faces matched	13 (100%)



Pre/Post-Test Photo



ID Photo



In-Test Error Detected (No Face Detected)



In-Test Error Detected (No Face Detected)



In-Test Error Detected (No Face Detected)



In-Test Photo



In-Test Photo



In-Test Photo



In-Test Photo



Pre/Post-Test Photo

# **Report Preparation Notes**

- Hiring decisions should never be based on a single source of information. The most effective use of this assessment report is as a part of a multi-faceted program of candidate evaluation that includes resume review, interviews, and reference checks.
- Overall vs Percentiles Scores: The overall score reflects the success in the test, based on the mean (average) and standard deviation of the test scores. The percentile score reflects the percentage of test-takers who scored equal or below this overall score. We recommend you use the Overall Score as your primary evaluation criteria. However, percentile scores can often be useful in comparing specific candidates against one another and with a group, such as for test takers in a certain organization or within a certain account.
- Note that comparison information is calculated based on completed instances of this assessment at that time the assessment is scored. As additional instances are completed, the comparative data may change. You can always update a report to the current values by clicking on 'Recalculate Percentiles' within the online results viewing pages at www.hravatar.com.
- Most competency scores are norm-based, which means that they can be interpreted in terms of their distance from the average or mean score. For all scales, a score equal to the mean receives a score of 65 and scores above and below this value are set so that a score change of 15 equals one standard deviation.
- For linear competencies, higher is better across the entire scale. For these scales a score between 65 and 80 (light green) represents 0 to 1 standard deviation above the mean and a score above 80 (dark green) represents more than one standard deviation above the mean. Similarly, a score of 50 65 (yellow) represents 0 to 1 standard deviation below the mean, while a score of 35 50 (orange) equates to 1 to 2 standard deviations below the mean, and a score below 35 represents more than 2 standard deviations below the mean.
- This assessment makes use of data from the Occupational Information Network (O\*NET), which is funded by the U.S. Federal Government - U.S. Department of Labor/Employment and Training Administration (USDOL/ETA) - as a primary source of occupational information. The O\*NET database contains information on hundreds of standardized and occupation-specific descriptors that are continually updated by ongoing research. These data are used in preparing descriptive information as well as setting relative weights between competencies used in calculating the overall score. For additional information about O\*NET, visit http://www.onetcenter.org.
- O\*Net Standard Occupational Code (SOC) Used: 53-3031.00
- O\*Net Version: 29.2
- Sim ID: 15234-2, Key: 0-0, Rpt: 13, Prd: 6081, Created: 2025-05-11 21:11 UTC
- UA: Mozilla/5.0 (Windows NT 6.3; Trident/7.0; Touch; rv:11.0) like Gecko



# **Score Calculation Detail**

The following table provides a summary of how the overall score was calculated from the individual competency scores. Competency scores are calculated on a 0-100 scale by first calculating a Z statistic based on test-taker responses and then transforming the Z value to a scale with target mean and standard deviation. Certain competencies have a normal score distribution where it is best to be closest to the mean. For these competencies we modify the Z statistic by multiplying its absolute value by minus 1 for the overall score calculation. Next, to calculate the overall score, a weighted average of all modified competency Z statistics is computed and this weighted average is itself transformed to a Z statistic, which is then transformed to a score with the same target mean and standard deviation. Finally outlier scores are adjusted if they are below 0 or above 100.

Competency	Score	How applied to overall	Score Value Used	Weight (%)
Adaptability / Flexibility	70.4307	Z-Statistic	0.3620	9.9632
Conscientiousness	77.3485	Z-Statistic	0.8232	11.5081
History Survey - Performance	82.4002	Z-Statistic	1.1600	11.5306
History Survey - Tenure	70.5219	Z-Statistic	0.3681	11.5306
Memory / Attention to Detail / Logic & Reasoning	83.1985	Z-Statistic	1.2132	35.6986
Reliability	63.4229	Z-Statistic	-0.1051	11.5081
Service Orientation	74.8966	Z-Statistic	0.6598	8.2606
Weighted Average of Competency Z-Scores:				
Mean applied to Raw W	eighted Avg:			0.0000
Standard Deviation applied to Raw Weighted Avg:				
Normalized Raw Score:				
Mean:				65.0000
Standard Deviation Used:				15.0000
Final Overall Score:				76.7379



## Notes

(This area is intentionally blank - it's reserved as space for your notes.)